



PETROVIETNAM EXPLORATION PRODUCTION CORPORATION LTD  
DOMESTIC PETROLEUM OPERATING BRANCH - PETROVIETNAM EXPLORATION  
PRODUCTION CORPORATION LIMITED

Head Office: 15<sup>th</sup> Floor, Victory Tower, 12 Tan Trao  
Str., Tan My Ward, Ho Chi Minh City, S.R. Vietnam.

Tel: (84-28) 3776 2222  
Fax: (84-28) 3872 1079/3872 1088  
Email: [pvep.poc@pvep.com.vn](mailto:pvep.poc@pvep.com.vn)

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**FACSIMILE TRANSMISSION**

To: All Bidders  
Attn: To Whom It May Concern

Fax No.:

Ref.: 2342 /PVEP-POC-PMT

Date: 11th Nov, 2025

No. of page(s) (including this cover sheet): 01 + Attachment 1.

SUBJECT : BID BULLETIN # 02

ITB Title : PROVISION OF QUALITY ASSURANCE AND QUALITY CONTROL (QA/QC)  
SERVICES, DAI HUNG NAM PROJECT, DAI HUNG FIELD DEVELOPMENT,  
BLOCK 05-1(a), OFFSHORE VIETNAM

ITB No. : PVEP-POC-DHN-2025-010

<i>If you have not received the full text of this letter, please call (84-28) 3776 2222</i>
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Dear Sir,

Reference is made to the subject Quality Assurance and Quality Control (QA/QC) Services for Dai Hung Nam Project, Dai Hung Field Development, Block 05-1(a), Offshore Vietnam - ITB No.: PVEP-POC-DHN-2025-010.

This BID BULLETIN consisting of clarification information provided herein is issued to BIDDER for due consideration and preparation in Bid Proposal submission. BIDDERS shall read this bid bulletin in conjunction with the aforementioned ITB. All other ITB documents remain in full effect.

Please acknowledge receipt of this bid bulletin by emailing an acknowledgement no later than one (01) day upon receipt of this bid bulletin.

Your continuing support and close attention are highly appreciated.

Yours faithfully,

**Truong Tuan Anh**  
Deputy Director

Attachment: Bid Bulletin #02

CLIENT	DOMESTIC PETROLEUM OPERATING BRANCH – PETROVIETNAM EXPLORATION PRODUCTION CORPORATION LIMITED
BIDDER	To All Bidders
ITB No	PVEPPOC-DHN-2025-010
Package	Provision of Quality Assurance and Quality Control (QA/QC) Services

## BID BULLETIN No.2

Item No.	ITB Section Reference	Comment / Response	Question/ Clarification Request
1	Exhibit II Compensation	BIDDER	<p>Referring to table 2.2.1 Daily Unit Rates for Procurement Activities:</p> <p>Bidder's understanding is 'local' means a native from that country and not a Vietnamese mobilized to the said countries. Please clarify if this understanding is correct.</p> <p>If COMPANY's intent is to nominate a Vietnamese as local in countries other than Vietnam, it will be very difficult to estimate cost for mob demob &amp; per diem on a daily basis. Therefore, Bidder will need to quote it separately as Cost Plus. Please advise.</p>
		CLIENT	<p>CLIENT would like to clarify the following definitions:</p> <p>1. QA/QC for Procurement Activities: The term "Local" may refers to personnel native to the country where the activity is assigned; it does not specifically mean Vietnamese personnel.</p> <p>2. QA/QC for Construction Work in Vietnam: The term "Local" refers specifically to personnel who are Vietnamese nationals or residents of Vietnam.</p> <p>BIDDERS may set their own rates for its own assumption; however, the rates must remain fixed and firm for the entire duration of the CONTRACT. Unit Rates shall be all-inclusive rate as per ITB Requirement.</p>
2	<p>Clause 2.2 - Unit Rates</p> <p>Extract (Clause 2.2):</p> <p><b>For Procurement SERVICES, CONTRACTOR is required to utilize Personnel from the country and to charge the Unit Rates for that country in which the SERVICES are performed, unless by exception CLIENT prior approves otherwise.</b></p>	BIDDER	<p>We would like to confirm whether our understanding is correct that "Personnel from the country in which the services are performed" means that BIDDER must utilize local personnel in the country where the work is conducted, unless otherwise approves by the Client.</p> <p>Example: If the work is performed in Malaysia, is BIDDER required to use personnel in Malaysia by default and not to mobilize personnel from other countries unless otherwise approved by the Client?</p>
		CLIENT	Please see the response in item 1.

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Section 2.2.1 - Daily Unit Rate for Procurement Activities

2.2.1 Daily Unit Rate for Procurement Activities:

No	Region	Countries	Flat Daily Rate (VND or USD/ person)-Local Rate	Flat Daily Rate (VND or USD/ person)-Expat Rate
1	Asia Pacific	Malaysia		
		Singapore		
		Japan		
		Korea		
		Indonesia		
		India		
		Thailand		
		China		
		Taiwan		
		Philippines		
		UAE		
		Qatar		
		Oman		
		Kuwait		
		Saudi		
		Vietnam		

BIDDER

We would like to confirm the correct approach to filling out the table in Exhibit II:

Local Rate: to be filled in with the rate applied for Vietnamese (inside or outside Vietnam) personnel or local personnel of the host country (where the work is performed)?

Expat Rate: to be filled in with the rate applied for non-Vietnamese (foreign) personnel working in the host country or non-local of host country?

Examples:

- If the work is carried out in Malaysia then:

Local rate: rate of Vietnamese or Malaysia personnel?

Expat rate: rate of non-Vietnamese or non-Malaysia personnel?

Please kindly confirm whether this interpretation and method of filling the rates is correct.

CLIENT

Please see the response in item 1.